



Humble Beginnings

David Trone's story is an American story. Born in Cheverly, Maryland, David's mother was a teacher and his father was a salesman for Trans World Airlines (TWA). When David was 11, his dad moved the family to a working farm. With no indoor plumbing for a year and a father with no experience in farming, David and his brothers carried much of the load, selling eggs, cleaning hog pens and chicken houses, and all the other work farming requires.

David learned his first business lessons the hard way: watching his father struggle with the finances of the family farm. His family lost the farm, but David gained valuable lessons about failure, success, and the value of persistence and hard work. These lessons were the foundation of the successful business career he began soon thereafter.

Total Wine & More Story

David opened his first store while he was a graduate student. Its success confirmed his belief that success in retail depends on offering great products at lower prices than the competition, creating an exceptional experience for consumers, and providing superior compensation and opportunities for his team members.

From one store in 1991, David has built Total Wine & More into the largest private wine retailer in the country. They employ nearly 6,000 people, with over 600 in Montgomery County alone. The company pays higher wages and benefits than their competitors, and they were the first to provide partner benefits. Total Wine & More also invests in team members by paying for them to earn their GEDs and has a pilot program that offers a four-year college degree through the University of Maryland paid for by the company. As a result, Total Wine & More has

one of the highest proportions of full-time employees and one of the lowest employee turnover rates in the retail industry.

Family

In business and beyond, David's top priority is family. At Wharton, David met June, who earned a degree in engineering before earning her Wharton MBA. They recently celebrated their 31st wedding anniversary. Their four children - Michelle, Julia, Natalie, and Rob - are young adults.

The youngest Trones are energetic canines, Lyndon and Hubert. While building Total Wine & More, David always found time to be deeply involved in his children's lives. He coached youth sports for 16 years, including 13 different teams in one hectic year.

Giving Back

David believes that success only means something if you give back. Total Wine & More works with charities in the communities where they operate, having given and raised millions for food banks, women's shelters, autism organizations, and others that play major roles in people's lives.

David, June, and their children have also given generously through their family foundation to help empower vulnerable Marylanders. In recognition of the Trones' longtime support, the ACLU created the Trone Center for Justice and Equality. David and June also established a fund to provide legal assistance to local residents negatively affected by the Trump Administration's travel ban targeting Muslims. And their recent gift to Suburban Hospital in Montgomery County will help the hospital expand its substance abuse and mental health treatment programs.

Paid for and Authorized by David Trone for Congress